# CHAIRMAN'S REPORT FOR THE INTERIM FINANCIAL STATEMENTS FOR THE 3 MONTH PERIOD ENDED DECEMBER 31, 2022

## Overview

The 2022 Global Box Office ended the year at US \$25.9B, -35% below the 2017-19 pre-C19 Average, but 27% higher than 2021 and 119% higher than 2020. *Avatar The Way of Water* delivered a strong US \$1.5B in December and has proceeded to attain the ranks of the top 10 highest grossing films of all time.



Indeed, the back to back strong movie titles commencing with Black Panther Wakanda November Forever in followed by Avatar The Way Water in December propelled CinemaONE attendance and revenue performances which parallel pre-C19 periods.

Notable growth over the prior year period was demonstrated by CinemaONE's premium IMAX and 4DX theatre formats as moviegoers sought differentiated experiences. The December opening of the Company's Gemstone theatre in Gulf City Mall also marked CinemaONE's entry into an expanded market in a location with long term strategic value.

## **Financial Performance**

I am again happy to summarize the following improved interim financial performance for the first quarter (Q1) of financial year (FY) 2023 in comparison to the C-19 impacted Q1 of the prior year.

Gross Revenue increased by 128% to TT \$4.6M (FY 2022: TT\$2.0M). Gross Profit increased by 123% to TT \$2.6M (FY 2022: TT \$1.1M). Operating Profit was TT \$.5M a significant increase over the prior year period (FY 2022: \$.004M). CinemaONE also returned to positive profitability with Net Profitability of TT \$.03M versus the prior year Net Loss (FY 2022: TT-\$.4M). EBITDA similarly rebounded with a positive result of TT \$1.5M, a 126% increase over the prior year period (FY 2022: TT \$.7M) and a demonstration of compliance with a key financial covenant.



# **Future Outlook**

As the global cinema exhibition industry's recovery continues and patrons return to moviegoing, CinemaONE's Q1 FY 2023 performance was strengthened by the blockbuster appeal of major movie titles. While *Black Panther 2 Wakanda Forever* did not exceed the record breaking attendance of the 2018 first instalment of this inspiring franchise, the November 2022 release emerged as the Company's best performing title in the pandemic era and ranks as no. 12 overall for CinemaONE.

Management still remains focused on liquidity maintenance and operational cost containment, particularly in the current inflationary macroeconomic environment. In this context, at the end of January 2023, the Company successfully consummated an equity capital raise by means of a fully subscribed Rights Issue. This transaction has strengthened the

Company's financial position and provided initial capital for CinemaONE's strategic theatre expansion plans which are being prudently pursued.

I extend my best wishes to our shareholders, customers, and employees to have a Happy and Safe Carnival 2023!

Brian Jahra

Chairman

February 12, 2023

STATEMENT OF FINANCIAL POSITION	3 MONTHS ENDED DEC. 31, 2022	3 MONTHS ENDED DEC. 31, 2021	12 MONTHS ENDED SEPT. 30, 2022
Assets	UNAUDITED	UNAUDITED	AUDITED
Non-current assets			
Property Plant and Equipment	67,891,195	64,104,016	67,798,768
Deferred Tax Asset	3,597,696	3,160,141	3,597,695
Right-of-Use Assets	5,478,481	5,895,965	5,582,852
Due from related parties	3,048,873	2,931,148	3,018,624
<b>Total Non-current Assets</b>	80,016,245	76,091,270	79,997,939
Current assets			
Cash and cash equivalents	2,542,647	2,390,852	1,573,354
Other Current Assets	2,732,931	3,391,754	2,653,458
<b>Total Current Assets</b>	5,275,578	5,782,605	4,226,812
Total Assets	85,291,823	81,873,875	84,224,751
Equity & Liabilities			
Paid/Issued Share Capital	32,579,503	32,579,503	32,579,503
Retained earnings	(11,447,449)	(10,153,237)	(11,477,363)
Total Equity	21,132,054	22,426,266	21,102,140
Liabilities	, ,	, ,	, ,
Non-current Liabilities			
Borrowings	36,928,719	38,796,056	36,003,510
Deferred Tax Liability	2,468,898	2,310,757	2,468,898
Shareholder Loans	985,531	609,870	997,387
Lease Liability	6,680,363	6,987,957	6,605,604
Accruals and Other Liabilities	9,129,453	6,658,690	8,004,563
Total Non-current Liabilities	56,192,964	55,363,330	54,079,962
Current Liabilities	, ,	, ,	, ,
Borrowings	2,706,395	146,352	3,090,151
Lease Liability	375,282	375,282	405,331
Accruals and Other Liabilities	4,885,128	3,562,645	5,547,167
Total Current liabilities	7,966,805	4,084,279	9,042,649
Total Equity & Liabilities	85,291,823	81,873,875	84,224,751

STATEMENT OF COMPREHENSIVE INCOME	3 MONTHS ENDED DEC. 31, 2022	3 MONTHS ENDED DEC. 31, 2021	12 MONTHS ENDED SEPT. 30, 2022
	UNAUDITED	UNAUDITED	AUDITED
Gross Revenue	4,591,555	2,017,075	9,717,170
Cost of Sales	(1,999,809)	(855,305)	(4,083,936)
Gross Profit	2,591,747	1,161,770	5,633,234
Operating expenses	(2,094,301)	(1,157,652)	(5,652,360)
Operating Profit/(Loss)	497,446	4,118	(19,126)
Interest expense	(546,996)	(482,148)	(2,053,586)
Other Income	79,464	60,829	209,959
Profit/(Loss) before Tax	29,914	(417,201)	(1,862,753)
Tax	-	320,732	442,157
Profit/(Loss) after Tax	29,914	(96,469)	(1,420,596)

STATEMENT OF CASH FLOWS	3 MONTHS ENDED DEC. 31, 2022	3 MONTHS ENDED DEC. 31, 2021	12 MONTHS ENDED SEPT. 30, 2022
	UNAUDITED	UNAUDITED	AUDITED
Profit/(loss) before taxation	29,914	(417,201)	(1,862,753)
Adjustments for:			
Depreciation	1,028,705	684,270	3,168,381
Other changes in working capital	296,903	1,118,059	5,764,467
Cash generated from operations	1,355,522	1,385,128	7,070,095
Taxation paid	-	(11,222)	(11,222)
Net cash generated from operations	1,355,522	1,373,906	7,058,873
Net cash used in investing activities	(1,003,889)	(1,029,909)	(6,144,912)
Proceeds from loans	960,000	-	486,607
Repayment of loans and borrowings	(267,209)	(34,026)	(136,494)
Interest paid	(270,813)	(4,897)	(1,248,964)
Leases	(316,742)	-	(527,532)
Net cash used in financing activities	105,237	(38,923)	(1,426,383)
Net (decrease) / increase in cash	456,870	305,074	(512,422)
Cash and cash equivalents at the			
beginning of the period	2,085,776	2,085,776	2,085,776
Cash and cash equivalents at the			
end of the period	2,542,647	2,390,852	1,573,354

STATEMENT OF CHANGES IN EQUITY	3 MONTHS ENDED DEC. 31, 2022	3 MONTHS ENDED DEC. 31, 2021	12 MONTHS ENDED SEPT. 30, 2022
	UNAUDITED	UNAUDITED	AUDITED
<b>Total Opening Balance</b>	21,102,140	22,522,736	22,522,736
Total Comprehensive Income	29,914	(96,469)	(1,420,596)
Balance as at End of Period	21,132,054	22,426,266	21,102,140

# **NOTES:**

The accompanying notes are an integral part to these financial statements.

- 1) Basis of Accounting: These condensed financial statements have been prepared by Management in accordance with International Financial Reporting Standards.
- 2) Significant Accounting Policies: The principle accounting polices adopted in the preparation of these

financial statements are consistent with those used in the audited financial statements as at September 30, 2022.

3) Stated Currency: Trinidad and Tobago Dollars.

Chairman

ngrid Jahra/ Director