## CINEMAONE



#### Overview

The 2023 global box office accelerated to **US \$16.4 Billion** for the YTD June period, recording the best quarter since 2019 for the March-June 2023 period, with a tally of **US \$8.6 Billion**. This quarterly performance represents a 27% increase over 2022 and a further narrowing of the pre C19 average to **-17%** globally.

The increased cadence of film volume was particularly noteworthy in June with each major studio distributing at least one "wide release" movie each week in

June resulting in a significant increase in film volume. Overall, film release volume has increased in 2023 to 85% of 2019, and audiences have demonstrated correlating demand for compelling movie titles such as *Transformers*, *Rise of the Beasts*, *Fast X*, *The Super Mario Bros Movie*, *The Little Mermaid*, *The Flash* and the animated *SpiderMan: Across the SpiderVerse*.

Indeed the industry's YTD June performance has reaffirmed key long term fundamentals of strong movie studio interest in the supply of exclusive theatrical content coupled with vibrant audience demand for out-of-home movie entertainment.

#### **Financial Performance**

A summary of CinemaONE's interim financial performance for the third quarter (Q3) period of FY 2023 in comparison to the C-19 impacted Q3 period of the Prior Year is outlined below.

Gross Revenue increased by 76% to TT \$13.1M (FY 2022: TT \$7.4M). Gross Profit similarly increased by 87% to TT \$7.9M (FY 2022: TT \$4.4M). Operating Profit of TT \$1.9M represented a significant 322% increase over the Prior Year period (FY 2022: TT \$.4M). CinemaONE returned to a marginal pre-tax profit with a 109% increase to TT \$.1M (FY 2022: TT -\$.9M). A commensurate EBITDA increase of 91% to TT \$4.9M was also achieved (FY 2022: TT \$2.6M). The Company's second location in Gulf City Mall registered its best monthly performance during the last quarter and continues to accelerate the Company's overall performance recovery.

In May 2023, CinemaONE also consummated debt financing via a new subsidiary, CINECentral Limited, which will enable the Company to strategically position itself for further growth via the imminent re-opening of the cinema facilities at Price Plaza Shopping Center, Chaguanas.



## CINEMAONE

#### **Future Outlook**

CinemaONE maintains its positive outlook that global cinema will continue to draw diverse audiences to larger than life, immersive movie experiences. The successful juxtaposition of the recent worldwide *Barbie* movie moment with the poignantly thought provoking *Oppenheimer* validates the global cultural impact of cinema and the record breaking performance which it can ignite. We similarly look forward to the box office successes of upcoming 2023 releases such as *Blue Beetle, Gran Turismo, The Equalizer 3, The Creator, The Marvels, Dune II, Hunger Games The Ballad of Songbirds, Napoleon, Aquaman 2 and The Color Purple.* 

See You at the Movies!

Brian Jahra

Chairman

August 8, 2023

# CINEMA**ONE**

CONSOLIDATED STATEMENT OF FINANCIAL POSITION	9 MONTHS ENDED JUN. 30, 2023	9 MONTHS ENDED JUN. 30, 2022	12 MONTHS ENDED SEPT. 30, 2022
Assets	UNAUDITED	UNAUDITED	AUDITED
Non-current assets			
Property Plant and Equipment	72,812,769	66,232,858	67,798,768
Deferred Tax Asset	3,597,696	3,160,141	3,597,695
Right-of-Use Assets	13,893,458	5,687,223	5,582,852
Due from related parties	3,648,796	2,994,924	3,018,624
<b>Total Non-current Assets</b>	93,952,720	78,075,147	79,997,939
Current assets			
Cash and cash equivalents	4,391,528	2,045,865	1,573,354
Other Current Assets	2,525,023	3,497,134	2,653,458
<b>Total Current Assets</b>	6,916,551	5,542,999	4,226,812
Total Assets	100,869,271	83,618,145	84,224,751
Equity & Liabilities			
Paid/Issued Share Capital	38,213,147	32,579,503	32,579,503
Retained earnings	(11,401,357)	(10,504,759)	(11,477,363)
Total Equity	26,811,790	22,074,744	21,102,140
Liabilities	, ,	, ,	, ,
Non-current Liabilities			
Borrowings	39,901,903	38,883,148	36,003,510
Deferred Tax Liability	2,468,898	2,310,758	2,468,898
Shareholder Loans	495,567	1,042,775	997,387
Lease Liability	15,734,221	6,969,878	6,605,604
Accruals and Other Liabilities	10,268,052	7,664,911	8,004,563
Total Non-current Liabilities	68,868,641	56,871,469	54,079,962
<b>Current Liabilities</b>			
Borrowings	2,706,395	146,352	3,090,151
Lease Liability	375,282	375,282	405,331
Accruals and Other Liabilities	2,107,164	4,150,298	5,547,167
Total Current liabilities	5,188,841	4,671,932	9,042,649
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Total Equity & Liabilities	100,869,271	83,618,145	84,224,751

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CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME	9 MONTHS ENDED JUN. 30, 2023	9 MONTHS ENDED JUN. 30, 2022	12 MONTHS ENDED SEPT. 30, 2022
	UNAUDITED	UNAUDITED	AUDITED
Gross Revenue	13,082,803	7,440,153	9,717,170
Cost of Sales	(5,212,538)	(3,044,545)	(4,083,936)
Gross Profit	7,870,265	4,395,608	5,633,234
Operating expenses	(5,977,897)	(3,985,502)	(5,652,360)
Operating profit	1,892,368	410,106	(19,126)
Interest expense	(1,971,154)	(1,344,661)	(2,053,586)
Other Income	151,776	109,094	209,959
Profit/(Loss) before Tax	72,990	(825,462)	(1,862,753)
Tax	-	377,471	442,157
Profit/(Loss) after Tax	72,990	(447,991)	(1,420,596)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	9 MONTHS ENDED JUN. 30, 2023	9 MONTHS ENDED JUN. 30, 2022	12 MONTHS ENDED SEPT. 30, 2022
	UNAUDITED	UNAUDITED	AUDITED
<b>Total Opening Balance</b>	21,102,140	22,522,736	22,522,736
Rights Issue	6,015,480		
Rights Issue Expenses	(378,820)		
Total Comprehensive Income	72,990	(447,991)	(1,420,596)
Balance as at End of Period	26,811,790	22,074,744	21,102,140

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CONDENSED UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR NINE MONTHS ENDED JUNE 30, 2023			
CONSOLIDATED STATEMENT OF CASH FLOWS	9 MONTHS ENDED JUN. 30, 2023	9 MONTHS ENDED JUN. 30, 2022	12 MONTHS ENDED SEPT. 30, 2022
	UNAUDITED	UNAUDITED	AUDITED
Profit/(loss) before taxation	72,990	(825,462)	(1,862,753)
Adjustments for:			
Depreciation	3,299,348	2,132,264	3,168,381
Other changes in working capital	(1,493,017)	3,875,403	5,764,467
Cash generated from operations	1,879,320	5,182,205	7,070,095
Taxation paid	-	(11,221)	(11,222)
Net cash generated from operations	1,879,320	5,170,984	7,058,873
Net cash used in investing activities	(6,266,056)	(4,398,080)	(6,144,912)
Proceeds from loans	6,660,000	486,607	486,607
Proceeds from Rights Issue	5,633,644		
Repayment of loans and borrowings	(3,624,889)	(101,127)	(136,494)
Interest paid	(1,278,156)	(548,651)	(1,248,964)
Leases	(698,112)	(649,646)	(527,532)
Net cash used in financing activities	6,692,487	(812,817)	(1,426,383)
Net (decrease) / increase in cash	2,305,751	(39,912)	(512,422)
Cash and cash equivalents at the			
beginning of the period	2,085,776	2,085,776	2,085,776
Cash and cash equivalents at the end			
of the period	4,391,528	2,045,865	1,573,354

#### **NOTES:**

The accompanying notes are an integral part to these financial statements.

- 1) Basis of Accounting: These condensed unaudited consolidated financial statements have been prepared by Management in accordance with International Financial Reporting Standards.
- **2) Significant Accounting Policies:** The principle accounting policies adopted in the preparation of these financial statements are consistent with those used in the audited financial statements as at September 30, 2022.

3) Stated Currency: Trinidad and Tobago Dollars.

Brian Jahra, Chairman

Director